

April 16, 2020

eChemExpo Solutions Marketplace



Launched with EASTMAN . . . expanding in the region

Meadowview Convention Center, Kingsport TN



Booth Spaces:
10'x12' or 10'x10',
"Standard" or "Premium"
(not shown to scale)

click [HERE](#)
to view large floor plan

KEY

- 10'x12' Premium
- 10'x12' Standard
- 10'x10' Premium
- 10'x10' Standard
- Island, 10'x24'

Choose one of the two booth rental packages and arrive with only your briefcase:

Package #1 (\$75):

Pipe and drape for 10'x12' or 10'x10' booth, 8' table, 2 chairs & trash bin

Package #2 (\$125):

Package #1 plus 120 V electrical (20 amp)
(add \$65 to any package to include company sign)

Dear Prospective Exhibitor,

The 11th eChemExpo Solutions Marketplace returns to Kingsport TN on **April 15-16, 2020**. The exposition will be one day, Thursday, April 16. The conference will span one and a half days; beginning Wednesday afternoon, April 15 and continuing through Thursday, April 16. This change allows more "expo only" networking time for portions of Thursday.

As the **20 year anniversary** of eChemExpo, 2020 is a milestone year. The meeting theme is **NEW HORIZONS: SAFELY INNOVATE, OPTIMIZE & GROW!** Exhibitors are challenged to demonstrate breakthrough developments which improve and/or accelerate: **Safety & Environment, Digital Transformation, Mobility & Cybersecurity, Capital Effectiveness, Capability Enhancement, and/or Sustainability.**

• Developed by EcoChem Strategies with **EASTMAN**, and with inputs over the years from NFS, Wacker Polysilicon & BAE Systems, **eChemExpo has become the #1 process industry applied innovation gathering in North America...** delivering a multidisciplinary audience and buyers from throughout the region.

• Several new groups are expected to co-locate during the week of eChemExpo: This will bring an expanded audience of **HSES professionals, plant maintenance & reliability leaders, and site managers** from around the country.

• For more information, view a synopsis of the 2018 gathering [HERE](#) and/or any of the 17 related articles [HERE](#).

• HIGHLIGHTS FOR 2020

- ★ Our stakeholder interview process determines real purchasing needs & saves you time
- ★ Continued focus on regional expansion of attendees helps deliver new customers
- ★ Customized electronic guest passes available to ALL exhibitors for complimentary admission of your customers and prospects.

★ **Technology Innovations Conference:** Submit your proposed seminar title with 100 word abstract by **November 1, 2019**. View guidelines [HERE](#)

• WHAT NEXT

- ★ Email this completed application to: kingsport@echemexpo.com
- ★ Make payment by December 8, 2019 for discounted pricing
- ★ Visit [HERE](#) for more information & the "**Guide for 2020 Exhibitors**"

Gold and Silver Sponsorships

Gold and Silver sponsorships provide your company with added value, special recognition, and prominent exposure. View complete benefits [HERE](#)

Questions? call: (626) 255-6462 or email: kingsport@echemexpo.com

Please visit www.eChemExpo.com/to-exhibit/ for updates.

Space Reservation Form:

Please reserve _____ exhibit space(s) for the, **11th eChemExpo Solutions Marketplace**, April 16, 2020 at MeadowView Convention Center. Our top three choices for space locations are:
1. _____ 2. _____ 3. _____

RESERVE	BEFORE Dec. 8	AFTER Dec. 8	
10'x12' space	+\$1350	+\$1525	\$
10'x10' space	+\$1150	+\$1325	\$

• add extra manufacturer per space
+\$150 ea. x _____ \$

• upgrade to premium space
+\$200 ea. x _____ \$

MULTIPLE BOOTH DISCOUNT
(\$75 discount for each additional space reserved)
-\$50 ea. x _____ \$

20'x24' Island
(4-10'x10' booths) **+\$5,700** **+\$6,200** \$

• add Booth Package #1 (basic)
\$75 ea. x _____ \$

• add Booth Package #2 (basic plus electrical)
\$125 ea. x _____ \$

• add Electrical ONLY, 20V (20 amp)
\$50 ea. x _____ \$

• add Company Sign **\$65 ea. x _____ \$**

NEW! Feature article in *Applied Innovation* Digital Magazine

- included for Gold Sponsors
 - **\$1350** additional for Silver Sponsors x _____ \$
 - **\$2000** additional for others x _____ \$
- (Please contact us for guidelines.)*

• reserve Presentation Room (25 mins.)
\$300 x _____ \$

Gold or Silver Sponsorship \$

TOTAL INVESTMENT \$
Add 3% for credit card processing (or 3.5% for AMEX)

PAYMENT DUE: DECEMBER 8, 2019

Company Data:

By making application to exhibit at this show, we agree to abide by the terms, conditions and rules of eChemExpo and MeadowView Conference Resort & Convention Center as set forth in the Exhibitor's Guide posted at www.eChemExpo.com

Company Name

Contact

Street Address

City

State

Zip

Title

Phone

Email Address

Website for hyperlink to eChemExpo.com

If you are a Rep or Distributor, what companies will you likely be representing?

Select Guest Pass Needs:

email version: No Yes

RETURN THIS COMPLETED APPLICATION & PAYMENT TO:
EcoChem Strategies, 1075 Old Mill Road, San Marino, CA 91108

New developments you will display:

- Safety & Environment
- Digital Transformation **new**
- Mobility & Cybersecurity
- Capital Effectiveness
- Capability Enhancement
- Sustainability

Booth space location preferences:

- Safety systems, environmental systems
- Mobility, Cybersecurity, Info Technology
- Predictive maintenance, lifecycle, construction
- Pilot plants, modular and/or skid mounted designs
- Energy efficiency, advanced heat transfer
- Process innovations, mixing, vacuum, separations
- Equipment reliability, mechanical, mechanical process
- Automation, asset management, cybersecurity
- Electrical, electro-mechanical systems
- Solids handling, filtration, wastewater management
- Vessels, corrosion management
- Valves, piping, instrumentation
- Online monitoring, analytical, lab supplies
- Other, please specify:

Interest in sponsorships:

- View the added value benefits [HERE](#)
- Gold **(\$4,700)** Silver **(\$2,700)**
- Other Sponsorships

Check box if interested in sponsoring:

- Seminar lunch for attendees
- Coffee, tea, continental breakfast
- Networking breaks (Expo or Conference)
- AICHe Regional Networking Reception
- ASCE Regional Networking Reception
- Other. Please specify