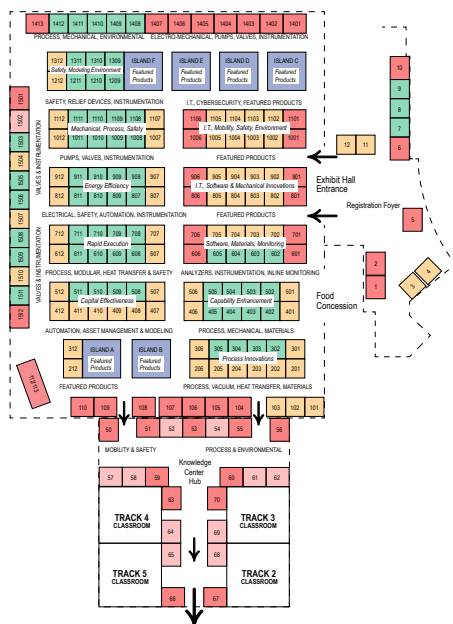


April 5, 2018

# eChemExpo Solutions Marketplace

Launched with **EASTMAN**  
... expanding in the region

Meadowview Convention Center, Kingsport TN



Booth Spaces:  
10'x12' or 10'x10',  
"Standard" or "Premium"  
(not shown to scale)

[click HERE](#)  
to view large floor plan

**KEY**

- 10'x12' Premium
- 10'x12' Standard
- 10'x10' Premium
- 10'x10' Standard
- Island

Choose one of the two booth rental packages and arrive with only your briefcase:

**Package #1 (\$75):**

Pipe and drape for 10'x12' or 10'x10' booth, 8' table, 2 chairs & trash bin

**Package #2 (\$125):**

Package #1 plus 120 V electrical (20 amp)  
*(add \$65 to any package to include company sign)*

## Dear Prospective Exhibitor,

The 10<sup>th</sup> eChemExpo *Solutions Marketplace* returns to Kingsport Tennessee on Thursday April 5, 2018. Home to the chemical industry's largest single chemical processing complex and other process industry buyers. The theme of this one-day exposition and Technology Innovations Conference is **Safely Accelerate Innovation, Improve Agility and Increase Productivity for Sustainable Business Growth**. Exhibitors are challenged to demonstrate breakthrough developments which improve: **Safety & Environment, Capital Effectiveness, Rapid Execution (new), Mobility & Cybersecurity (new), Capability Enhancement, and/or Sustainability.**

• Developed with **EASTMAN**, and inputs over the years from NFS, Wacker Polysilicon & BAE Systems, eChemExpo has become the #1 process industry applied innovation gathering in North America... delivering a multidisciplinary audience and buyers from throughout the region. View a synopsis of the 2016 gathering [HERE](#)

**• HIGHLIGHTS FOR 2018**

- ★ Our stakeholder interview process determines real purchasing needs & saves you time
- ★ Continued focus on regional expansion of attendees helps deliver new customers
- ★ Customized electronic guest passes available to ALL exhibitors for complimentary admission of your customers and prospects.
- ★ **Technology Innovations Conference:** Submit your proposed seminar title with 100 word abstract by November 1st 2017. View guidelines [HERE](#)

**• WHAT NEXT**

- ★ Email this completed application to: [kingsport@echemexpo.com](mailto:kingsport@echemexpo.com)
- ★ Make payment by December 8, 2017 for discounted pricing
- ★ Visit [HERE](#) for more information & the "Guide for 2018 Exhibitors"

## Gold and Silver Sponsorships

Gold and Silver sponsorships provide your company with added value, special recognition, and prominent exposure. View complete benefits [HERE](#)

**Questions? call:** (626) 255-6462 or **email:** [kingsport@echemexpo.com](mailto:kingsport@echemexpo.com)

Please visit [www.eChemExpo.com/to-exhibit/](http://www.eChemExpo.com/to-exhibit/) for updates.

### Space Reservation Form:

Please reserve \_\_\_\_\_ exhibit space(s) for the, **10<sup>th</sup> eChemExpo Solutions Marketplace**, April 5, 2018 at MeadowView Convention Center. Our top three choices for space locations are:  
1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

RESERVE	BEFORE Dec. 8	AFTER Dec. 8	
10'x12' space	+\$1200	+\$1350	\$
10'x10' space	+\$1100	+\$1275	\$

• add extra manufacturer per space  
**+\$150 ea.** x \_\_\_\_\_ \$

• upgrade to premium space  
**+\$200 ea.** x \_\_\_\_\_ \$

**MULTIPLE BOOTH DISCOUNT**  
(\$75 discount for each additional space reserved)  
**-\$75 ea.** x \_\_\_\_\_ \$

20'x20' Island  
(4-10'x10' booths) **+\$4,700** **+\$5,200** \$

• add Booth Package #1 (basic)  
**\$75 ea.** x \_\_\_\_\_ \$

• add Booth Package #2 (basic plus electrical)  
**\$125 ea.** x \_\_\_\_\_ \$

• add Electrical ONLY, 20V (20 amp)  
**\$50 ea.** x \_\_\_\_\_ \$

• add Company Sign **\$65 ea.** x \_\_\_\_\_ \$

**NEW!** **Featured article** in *Applied Innovation Digital Magazine*

- included for Gold Sponsors
- \$900 additional for Silver Sponsors    x    \$
- \$1200 additional for others                x    \$

*(Please contact us for guidelines.)*

• reserve Presentation Room (25 mins.)  
**\$225** x \_\_\_\_\_ \$

Gold or Silver Sponsorship                    \$

**TOTAL INVESTMENT**                                    \$

*Add 3% for credit card processing*

### PAYMENT DUE: DECEMBER 8, 2017

#### Company Data:

By making application to exhibit at this show, we agree to abide by the terms, conditions and rules of eChemExpo and MeadowView Conference Resort & Convention Center as set forth in the Exhibitor's Guide posted at [www.eChemExpo.com](http://www.eChemExpo.com)

Company Name

Contact

Street Address

City

State  Zip

Title

Phone

Email Address

Website for hyperlink to eChemExpo.com

If you are a Rep or Distributor, what companies will you likely be representing?

**Select Guest Pass Needs:**  
email version:     No     Yes

**RETURN THIS COMPLETED APPLICATION & PAYMENT TO:**  
EcoChem Strategies, 1075 Old Mill Road, San Marino, CA 91108

#### New developments you will display:

- Safety & Environment
- Capital Effectiveness
- Rapid Execution **new**
- Mobility & Cybersecurity **new**
- Capability Enhancement
- Sustainability

#### Booth space location preferences:

- Safety systems, environmental systems
- Mobility, Cybersecurity, Info Technology
- Pilot plants, modular and/or skid mounted designs
- Energy efficiency, advanced heat transfer
- Process innovations, mixing, vacuum, separations
- Equipment reliability, mechanical, mechanical process
- Automation, asset management, cybersecurity
- Electrical, electro-mechanical systems
- Solids handling, filtration, wastewater management
- Vessels, corrosion management
- Valves, piping, instrumentation
- Online monitoring, analytical, lab supplies
- IT, wireless, hand-held terminals, GPS
- Other, please specify:

#### Interest in sponsorships:

View the added value benefits [HERE](#)

Gold **(\$4,200)**     Silver **(\$2,600)**

Other Sponsorships

#### Check box if interested in sponsoring:

- Seminar lunch for attendees
- Sponsoring other lunchtime options
- Coffee, tea, continental breakfast
- Conducting half day training seminar
- Other. Please specify