



RECAP of 2010 eChemExpo *Solutions Marketplace*: The May 20, 2010 gathering included a community of over 800 participants, 26 different PDH approved seminar topics, and almost 100 exhibiting companies. New additions to the 2010 exposition included vacuum technology, mixing, energy and electrical efficiency, device asset management, ultrasonic flow measurement, expansion joint applications, a sustainability center, and much more. Other major sections of the expo included a valves & instrumentation pavilion, a mechanical innovations pavilion, a process innovations pavilion, an automation and asset management section and much more.

November 30, 2011 UPDATE: The 7th eChemExpo *Solutions Marketplace* & 5th **Technology Innovations Conference** will be held **Wednesday May 23, 2012** in Kingsport Tennessee, home to the chemical industry's largest single chemical processing complex. This one-day exposition and **Technology Innovations Conference** will feature over 100 solution providers demonstrating hundreds of products and services to save you time, increase profitability, and streamline plant operations.

The 2012 theme is **SUCCESSFUL EXPANSION OF MANUFACTURING & ENGINEERING CAPABILITIES IN UNCERTAIN ECONOMIES** with exhibitors challenged to demonstrate breakthrough developments which improve:

- Rapid execution
- Capital effectiveness
- Energy efficiency
- Capability enhancement
- Sustainable development

Executive level stakeholder interviews indicate a cautiously robust capital purchasing outlook for 2012 and 2013. Eastman Chemical Company, for example, is projecting \$1.0 billion in capital purchasing over this two year period. In addition, two other billion dollar grass roots facilities are under development by other companies in the region.

Stakeholder interviews conducted over the past four months have identified real purchasing needs in many of the areas represented in 2010 **plus** the following **new** areas:

- Pilot plant, modular and skid mounted designs which support the goal of rapid execution in engineering and construction
- Technologies that help companies achieve their sustainability goals
- Improving bench and lab scale separation capabilities
- Non-traditional separations (i.e., membranes, adsorption, ion exchange)
- Technologies to achieve Boiler MACT, Area Source MACT (GACT) & CISWI, and SO₂ NAAQS
- Innovations in mixing and vacuum technologies
- Diversifying the base of solids handling technology suppliers
- Integrated water management
- Hand-held terminals, smart tablets, GPS, bar code scanners and wireless instrumentation including devices that are intrinsically safe (FM approved) for use in hazardous environments

NEW - Stakeholder Survey for proposing technologies and/or suppliers for the 2012 Solutions Marketplace. If you are involved with specifying equipment or technologies for your firm, please take a moment to let your needs be known.

ANY QUESTIONS? Contact (626) 255-6462 or email kingsport@eChemExpo.com

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